

We are hiring! Inside Sales (m/f/div) part time / full time

We are an internationally ambitious company in the field of unconventional instrument transformers for every voltage level and every type of installation. Become part of our dynamic team and reach the next milestones together with us!

YOUR TASKS:

- **Offer and order processing**
- **Lead generation and activation:** By actively identifying, generating and qualifying leads and interested parties through inbound and outbound channels, you promote lead generation and take care of their follow-up.
- **Supporting existing customers:** You support the sales team in maintaining existing customers, take care of appointments, follow-ups and actively maintain our customer relationships. You will independently approach target customers and conduct appropriate qualification interviews in order to understand the needs of potential customers and develop solutions.
- **Data management:** Researching, recording and maintaining customer data in our CRM system is also part of your job.
- **Supporting marketing and sales activities:** You will proactively contribute to all marketing and sales initiatives and become an active member of our sales team.

YOUR PROFILE:

- You are currently studying or already have a Bachelor's degree in Business, Marketing, or a related field (or equivalent experience)
- You have excellent communication, negotiation, and presentation skills, with the ability to engage clients and build trust.
- You are fluent in english
- A reliable and motivated team member who is passionate about sales and has a passion for the greentech sector.
- Confident handling of common office applications and willingness to learn new tools (experience with CRM and ERP systems preferably)
- Interest for technology, acquisition of new knowledge (product know-how) is expected

ADDITIONAL INFORMATION:

- Further training and development as an international Sales Development Manager
- free parking
- hybrid working possible
- appreciative working atmosphere
- Min. salary starting from € 2668,69 monthly for 38,5 hours a week